

# Benefits of Working With a REALTOR® to Buy a Home

Buying a home is a complex process that can be stressful and overwhelming. An experienced REALTOR® has the knowledge, skills, and connections to help you through the process every step of the way. Consider the following benefits of working with a REALTOR®:

## **Professional Experience:**

With knowledge and training in negotiation tactics and the workings of the current real estate market, a REALTOR® will be able to guide you through the steps of the home-buying process and be able to explain exactly what to expect. S/he will make you aware of your rights and responsibilities, work with you to strategize the best moves according to your own goals, discuss financing options, and point you in the direction of other specialized professionals who will aid you in different stages of the process.

## **Best Price:**

REALTORS® have their fingers on the pulse of the current real estate market, and will know what comparable properties in the area you are interested in are selling for. They have the resources and knowledge to establish the best offer price, conditions, and terms. A REALTOR® will be able to advise you on how the current market conditions will affect your home buying plans and offer strategy.

## **Access to All Listings:**

REALTORS® have access to all listings on the market and often know of other off market or upcoming properties and can show you all available properties regardless of who has it listed or if it is a new build or private sale.

## **Negotiation Skills:**

REALTORS® serve many functions, but perhaps the most important is their role as primary negotiator on your behalf. Your REALTOR® realizes your goal is to buy a home for the best price possible, and will work closely with you during the negotiation process to facilitate this goal. REALTORS® bring to the process the knowledge and skills to draw up legally binding contracts, to assist in negotiating offers and counteroffers, and to offer counsel and perspective as you work toward your buying goals.

Kerri Tucker  
REALTOR®

306.222.0542  
[kerri@yoursaskatoonagent.com](mailto:kerri@yoursaskatoonagent.com)  
yoursaskatoonagent.com